

# CHARITY CAR-WASH PROGRAM

Sponsored by the *Puget Sound Car Wash Association*

Presented to you through **BAKECO Fundraising, Seattle**

(206) 592-2082 or 1-800-535-2253 \*\* [www.bakeco.com](http://www.bakeco.com) [Brenda@bakeco.com](mailto:Brenda@bakeco.com)

## A program exclusively for the Puget Sound Region of Washington State

Charity Car Washes seem like a great idea ... But home driveway, street and parking-lot car washes can be deadly to fish and other aquatic life.



Wastewater from driveways and charity car washes contain toxic hydro-carbons and other inorganic compounds like oils, grease, heavy metals and suspended solids which get dumped in large concentration directly into local waterways and Puget Sound **untreated**. Even soaps labeled biodegradable, environmentally safe or low-phosphate, are not toxic-free; they are still a threat to salmon and the environment and can offer a greater threat than the substances washed off the vehicle.



### DO IT RIGHT AND EARN MORE MONEY! Professional mechanical car

washes on the other hand provide a valuable service by removing pollutants from wash water. They are convenient, available year-around, and because they treat and recycle water, they actually conserve this precious resource.



### BEST OF ALL – IT'S PROVEN THAT A PROFESSIONAL WASH IS BETTER FOR YOUR CAR! The members of the *Puget Sound Car Wash Association (PSCWA)* donate their

wash services to non-profit groups as a charitable contribution to the community. So in addition to thanking them for their generosity, now you can continue with the ever-profitable "car wash" fundraiser any time of year and in an environmentally responsible manner. PSCWA provides your group with [wash coupons, imprinted with your group's name](#), redeemable for up to six months from date of printing at over 25 participating "car-friendly" wash centers throughout the Puget Sound area (see attached list for locations).

Your cost of just \$2.50 per ticket covers costs to manage this program

**Sell tickets for \$8.00 and earn an 68% Profit (\$5.50)**

**If 20 participants sell 24 tickets each, you will earn \$2,640.00!**

A **highly profitable** solution that lets you work "smarter" not harder because --

- You can raise more money since you can sell more than one ticket at a time,
- Rain (?? what's that) won't dampen your profit potential,
- The length of selling time is at your discretion (sell tickets all year long if you choose), and
- Customers will appreciate the convenience and flexibility the coupons offer. **It's easy.** Allow us 3 working days to process the application, imprint and mail your tickets. First-time minimum order is 96 tickets; minimum on re-orders is 48. The USPS priority mail fee is waived on orders of 96 or more tickets. You may re-order tickets as often as needed. In addition to selling wash coupons to friends and family, you will increase sales by selling at high-traffic locations near ATM machines and within a 6 block proximity but not directly adjacent to or across from the wash sites always with adult supervision.



**Selling Tip:** [Increase sales](#) by encouraging discounts on multiple ticket purchases. We suggest offering one ticket for \$8, three for \$20, or ten for \$70. The customer can save up to \$1 on multiple tickets and plan for the upcoming season. A list of participating wash centers is included on the back of each ticket.

Wash center prices may vary by site, but each ticket is redeemable for one exterior wash; you may choose to pay extra for upgraded services such as wax, interior clean, etc. Tickets are not valid for large commercial vehicles, fleets or oversized vehicles.

**To get started, call Brenda at (206) 592-2082 or 1-800-535-2253**  
**or send email to: [Brenda@bakeco.com](mailto:Brenda@bakeco.com)**



## Puget Sound Car Wash Association Participating Car Wash Locations

CITY	WASH NAME	ADDRESS	PHONE
Auburn	Elephant Car Wash	1402 Supermall Way	253-804-0871
Bellevue	Elephant Car Wash	12900 Bell-Red Road	425-455-0223
Bremerton	Shur-Kleen Car Wash	3311 Kitsap Way	360-792-1696
Burien	Elephant Car Wash	13855 1st Ave S	206-433-7883
Centralia	The Wave Car Wash	619 Harrison Ave	360-736-7171
Everett	General Brushless Car Wash	6101 Evergreen Way	425-355-3822
Federal Way	Elephant Car Wash	31458 Pacific Highway S	253-941-0436
Ft. Lewis	Shur-Kleen	Bldg 2205 14 <sup>th</sup> & Liggett	253-964-5252
Gig Harbor	Great Car Wash	6750 Kimball Dr	253-858-1888
Kirkland	Rosehill Car Wash	12633 NE 85 <sup>th</sup>	425-822-7897
Lacey	Shur-Kleen	4240 Pacific Ave	360-491-5151
Lacey	The Wave Car Wash	185 Marvin Road SE	360-413-0177
Lacey	The Wave Car Wash	4655 Whitman Lane SE	360-292-1170
Lakewood	Shur-Kleen	11621 Bridgeport Way	253-534-2133
Lakewood/Tacoma	Classy Chassis Car Wash	7701 Custer Rd. W	253-471-2978
Lakewood/Tacoma	Shur-Kleen	11621 Bridgeport Way	253-534-2133
Maple Valley	Elephant	27018 Maple Vly Hwy SE	425-432-5773
Marysville	Captain Dizzy Car Wash	1219 State Ave	360-658-5500
Olympia	Shur-Kleen	1616 Harrison Ave	360-352-2484
Puyallup	Classy Chassis	105 7th Ave SE	253-284-9274
Redondo	Elephant Car Wash	27607 Pacific Hwy S	253-946-7717
Seattle	Elephant Car Wash	2763 4th Ave S	206-622-2882
Seattle	Elephant Car Wash	616 Battery St	206-441-6776
Tacoma	Elephant Car Wash	2501 Pacific Ave	253-572-3491
Tacoma	Sprague Avenue Car Wash	1211 S Sprague Ave	253-627-2126
Tumwater	Tumwater Auto Spa	6040 Capitol Blvd. SE	360-943-9096
Tumwater	The Wave Car Wash	5330 Littlerock Road	360-628-8142

Attended Wash Sites as of April 29, 2016

PSCWA Charity Car Wash Program -- Represented by **BAKECO Fundraising**  
 Call 1-800-535-2253 or Visit us at [www.bakeco.com](http://www.bakeco.com)

**Puget Sound Car Wash Association's**  
**CHARITY CAR WASH PROGRAM – PURCHASE ORDER & INVOICE**  
 Represented by **BAKECO Fundraising – 206-592-2082 – [Brenda@bakeco.com](mailto:Brenda@bakeco.com)**

Group Type: Registered Non-Profit  School  Sports Group  Other:  \_\_\_\_\_  
 Organization Full Name \_\_\_\_\_ Customer **NEW** , Repeat this year \_\_\_\_\_  
 Organization's Non-Profit ID # \_\_\_\_\_ Reseller's Permit No. \_\_\_\_\_ Orgn. Phone \_\_\_\_\_

**NOTE: (A copy of the WA State Dept of Revenue "Reseller's Permit" for your non-profit must be provided to BAKE & Co. before we can process your order. Fax to (206) 592-2300. For details or to apply, visit <http://dor.wa.gov/resellerpermit/>)**

Organization's Mailing Address \_\_\_\_\_, \_\_\_\_\_ **WA** \_\_\_\_\_  
 Contact Name \_\_\_\_\_ Day Ph: \_\_\_\_\_ Alt Ph: \_\_\_\_\_ FAX: \_\_\_\_\_  
 Contact e-mail \_\_\_\_\_ Organization's Web Site: \_\_\_\_\_  
 Mail Tickets to: (Organization)  \_\_\_\_\_, \_\_\_\_\_ **WA** \_\_\_\_\_  
 Mail Tickets to (Contact) Home  \_\_\_\_\_, \_\_\_\_\_ **WA** \_\_\_\_\_

**Complete the following to customize your car wash tickets. Two lines, 21 letters per line:**

Example: Line #1 **Thanks for supporting** Line #2 **Issaquah Soccer Club**



Line #1 \_\_\_\_\_  
 Line #2 \_\_\_\_\_

Choose:  Standard  Add Pink Ribbon  Add Atch

Tickets are valid at participating PSCWA car washes throughout the Puget Sound area. A list of member wash sites can be found on the back of each ticket and <http://www.bakeco.com/broc-car-wash-fundraiser.pdf>.

Suggested selling price is \$8 per ticket. Profit potential is 70%. You can increase sales by offering a customer volume ticket pricing—example: one ticket for \$8, three tickets for \$20, ten tickets for \$70. The customer receives a discount and you sell more tickets. **Wash center pricing may vary by site**, but each ticket is valid for one exterior wash. Customers may upgrade service on site by paying the difference. An initial order must be for a minimum of 96 tickets; reorder minimums are 48 tickets. You may continue to re-order tickets as needed. Allow up to 5 working days to process the application and receive your imprinted tickets. Tickets are not valid for large commercial vehicles, fleets or oversized vehicles. Tickets are valid for one year from date of issue. Tickets are mailed via USPS Priority Mail for the added fee of \$6.40 on less than 96 tickets.

**We no longer accept credit cards for this program.**  
**Checks should be made payable to BAKECO or Brenda Blair**  
**for the amount shown below and mailed to:**

**BAKECO, Attn: Brenda Blair, 24439 11<sup>th</sup> Ave S, Des Moines, WA 98198**

**SALES ARE FINAL.**

**No returns, reissues or reductions in the amount owed due to lost, unsold or expired tickets.**

Quantity of tickets needed (multiples of 8 per page please) : \_\_\_\_\_ Note: First orders must be minimum of 96 tickets

Multiply quantity of tickets by \$2.50 . . . . . \$ \_\_\_\_\_ Amount due for tickets  
 USPS Priority mail tracking fee (no charge on 96+ reorders) . . . . . 6.40 Add 6.40 on less than 96 tickets

**TOTAL AMOUNT DUE** . . . . . \$ \_\_\_\_\_

**BAKECO Assigned Ref. PO #:** CW-16- \_\_\_\_\_ This number is assigned by BAKECO.

**Enclosed Check or Money Order (No cash please) #** \_\_\_\_\_ **Order Date:** \_\_\_\_\_

## **IMPORTANT NOTICE TO CUSTOMERS**

Abigale Corp, dba **BAKE & Co. Fundraising**, is a registered corporation in the State of Washington. **We are required by the Washington State Department of Revenue to keep on file a non-profit organization's RESELLER PERMIT declaring their tax-exempt status.**

Most 501-(c)(3) organizations will have updated their permits after January 1, 2010.

If you have not, visit this site to apply: <http://dor.wa.gov/resellerpermit/>

It may take two to four weeks.

**Once you have obtained your permit, please mail a copy to:**

**BAKECO Fundraising  
24439 11<sup>th</sup> Ave S  
Des Moines WA 98198**

Or

Scan as attachment to: [brenda@bakeco.com](mailto:brenda@bakeco.com)

Please call if you have questions (206) 592-2082 in King County 1-800-535-2253

Fax: (206) 592-2300



A quality program from **BAKECO Fundraising**  
 1-800-535-2253 in Seattle  
[www.bakeco.com](http://www.bakeco.com)



**PSCWA Charity Car Wash Program**  
**PROFIT POTENTIAL from Car Wash Coupons**

**Your Cost \$2.50 \* Suggested Retail \$8 \* Your profit \$5.50 per ticket**

Number of Participants	Quantity of Tickets Sold Per Participant (8 tickets per printed sheet)							
	8	16	24	32	40	48	56	64
10	\$ 440.00	\$ 880.00	\$ 1,320.00	\$ 1,760.00	\$ 2,200.00	\$ 2,640.00	\$ 3,080.00	\$ 3,520.00
20	\$ 880.00	\$ 1,760.00	\$ 2,640.00	\$ 3,520.00	\$ 4,400.00	\$ 5,280.00	\$ 6,160.00	\$ 7,040.00
30	\$ 1,320.00	\$ 2,640.00	\$ 3,960.00	\$ 5,280.00	\$ 6,600.00	\$ 7,920.00	\$ 9,240.00	\$ 10,560.00
40	\$ 1,760.00	\$ 3,520.00	\$ 5,280.00	\$ 7,040.00	\$ 8,800.00	\$ 10,560.00	\$ 12,320.00	\$ 14,080.00
50	\$ 2,200.00	\$ 4,400.00	\$ 6,600.00	\$ 8,800.00	\$ 11,000.00	\$ 13,200.00	\$ 15,400.00	\$ 17,600.00
60	\$ 2,640.00	\$ 5,280.00	\$ 7,920.00	\$ 10,560.00	\$ 13,200.00	\$ 15,840.00	\$ 18,480.00	\$ 21,120.00
70	\$ 3,080.00	\$ 6,160.00	\$ 9,240.00	\$ 12,320.00	\$ 15,400.00	\$ 18,480.00	\$ 21,560.00	\$ 24,640.00
80	\$ 3,520.00	\$ 7,040.00	\$ 10,560.00	\$ 14,080.00	\$ 17,600.00	\$ 21,120.00	\$ 24,640.00	\$ 28,160.00
90	\$ 3,960.00	\$ 7,920.00	\$ 11,880.00	\$ 15,840.00	\$ 19,800.00	\$ 23,760.00	\$ 27,720.00	\$ 31,680.00
100	\$ 4,400.00	\$ 8,800.00	\$ 13,200.00	\$ 17,600.00	\$ 22,000.00	\$ 26,400.00	\$ 30,800.00	\$ 35,200.00
110	\$ 4,840.00	\$ 9,680.00	\$ 14,520.00	\$ 19,360.00	\$ 24,200.00	\$ 29,040.00	\$ 33,880.00	\$ 38,720.00
120	\$ 5,280.00	\$ 10,560.00	\$ 15,840.00	\$ 21,120.00	\$ 26,400.00	\$ 31,680.00	\$ 36,960.00	\$ 42,240.00
130	\$ 5,720.00	\$ 11,440.00	\$ 17,160.00	\$ 22,880.00	\$ 28,600.00	\$ 34,320.00	\$ 40,040.00	\$ 45,760.00
140	\$ 6,160.00	\$ 12,320.00	\$ 18,480.00	\$ 24,640.00	\$ 30,800.00	\$ 36,960.00	\$ 43,120.00	\$ 49,280.00
150	\$ 6,600.00	\$ 13,200.00	\$ 19,800.00	\$ 26,400.00	\$ 33,000.00	\$ 39,600.00	\$ 46,200.00	\$ 52,800.00
160	\$ 7,040.00	\$ 14,080.00	\$ 21,120.00	\$ 28,160.00	\$ 35,200.00	\$ 42,240.00	\$ 49,280.00	\$ 56,320.00
170	\$ 7,480.00	\$ 14,960.00	\$ 22,440.00	\$ 29,920.00	\$ 37,400.00	\$ 44,880.00	\$ 52,360.00	\$ 59,840.00
180	\$ 7,920.00	\$ 15,840.00	\$ 23,760.00	\$ 31,680.00	\$ 39,600.00	\$ 47,520.00	\$ 55,440.00	\$ 63,360.00
190	\$ 8,360.00	\$ 16,720.00	\$ 25,080.00	\$ 33,440.00	\$ 41,800.00	\$ 50,160.00	\$ 58,520.00	\$ 66,880.00
200	\$ 8,800.00	\$ 17,600.00	\$ 26,400.00	\$ 35,200.00	\$ 44,000.00	\$ 52,800.00	\$ 61,600.00	\$ 70,400.00
210	\$ 9,240.00	\$ 18,480.00	\$ 27,720.00	\$ 36,960.00	\$ 46,200.00	\$ 55,440.00	\$ 64,680.00	\$ 73,920.00
220	\$ 9,680.00	\$ 19,360.00	\$ 29,040.00	\$ 38,720.00	\$ 48,400.00	\$ 58,080.00	\$ 67,760.00	\$ 77,440.00
230	\$ 10,120.00	\$ 20,240.00	\$ 30,360.00	\$ 40,480.00	\$ 50,600.00	\$ 60,720.00	\$ 70,840.00	\$ 80,960.00
240	\$ 10,560.00	\$ 21,120.00	\$ 31,680.00	\$ 42,240.00	\$ 52,800.00	\$ 63,360.00	\$ 73,920.00	\$ 84,480.00
250	\$ 11,000.00	\$ 22,000.00	\$ 33,000.00	\$ 44,000.00	\$ 55,000.00	\$ 66,000.00	\$ 77,000.00	\$ 88,000.00
260	\$ 11,440.00	\$ 22,880.00	\$ 34,320.00	\$ 45,760.00	\$ 57,200.00	\$ 68,640.00	\$ 80,080.00	\$ 91,520.00
270	\$ 11,880.00	\$ 23,760.00	\$ 35,640.00	\$ 47,520.00	\$ 59,400.00	\$ 71,280.00	\$ 83,160.00	\$ 95,040.00
280	\$ 12,320.00	\$ 24,640.00	\$ 36,960.00	\$ 49,280.00	\$ 61,600.00	\$ 73,920.00	\$ 86,240.00	\$ 98,560.00
290	\$ 12,760.00	\$ 25,520.00	\$ 38,280.00	\$ 51,040.00	\$ 63,800.00	\$ 76,560.00	\$ 89,320.00	\$ 102,080.00
300	\$ 13,200.00	\$ 26,400.00	\$ 39,600.00	\$ 52,800.00	\$ 66,000.00	\$ 79,200.00	\$ 92,400.00	\$ 105,600.00
310	\$ 13,640.00	\$ 27,280.00	\$ 40,920.00	\$ 54,560.00	\$ 68,200.00	\$ 81,840.00	\$ 95,480.00	\$ 109,120.00
320	\$ 14,080.00	\$ 28,160.00	\$ 42,240.00	\$ 56,320.00	\$ 70,400.00	\$ 84,480.00	\$ 98,560.00	\$ 112,640.00
330	\$ 14,520.00	\$ 29,040.00	\$ 43,560.00	\$ 58,080.00	\$ 72,600.00	\$ 87,120.00	\$ 101,640.00	\$ 116,160.00
340	\$ 14,960.00	\$ 29,920.00	\$ 44,880.00	\$ 59,840.00	\$ 74,800.00	\$ 89,760.00	\$ 104,720.00	\$ 119,680.00
350	\$ 15,400.00	\$ 30,800.00	\$ 46,200.00	\$ 61,600.00	\$ 77,000.00	\$ 92,400.00	\$ 107,800.00	\$ 123,200.00
360	\$ 15,840.00	\$ 31,680.00	\$ 47,520.00	\$ 63,360.00	\$ 79,200.00	\$ 95,040.00	\$ 110,880.00	\$ 126,720.00
370	\$ 16,280.00	\$ 32,560.00	\$ 48,840.00	\$ 65,120.00	\$ 81,400.00	\$ 97,680.00	\$ 113,960.00	\$ 130,240.00
380	\$ 16,720.00	\$ 33,440.00	\$ 50,160.00	\$ 66,880.00	\$ 83,600.00	\$ 100,320.00	\$ 117,040.00	\$ 133,760.00
390	\$ 17,160.00	\$ 34,320.00	\$ 51,480.00	\$ 68,640.00	\$ 85,800.00	\$ 102,960.00	\$ 120,120.00	\$ 137,280.00
400	\$ 17,600.00	\$ 35,200.00	\$ 52,800.00	\$ 70,400.00	\$ 88,000.00	\$ 105,600.00	\$ 123,200.00	\$ 140,800.00