

CHARITY CAR-WASH PROGRAM

Sponsored by the [Puget Sound Car Wash Association](#)

Presented to you through BAKE & Co. Fundraising, Seattle

(206) 938-4866 in Seattle ** toll free 1-800-535-2253 ** www.bakeco.com

A program exclusively for the Puget Sound Region of Washington State

Charity Car Washes seem like a great idea ... But home driveway, street and parking-lot car washes can be deadly to fish and other aquatic life.



Wastewater from driveways and charity car washes contain toxic hydro-carbons and other inorganic compounds like oils, grease, heavy metals and suspended solids which get dumped in large concentration directly into local waterways and Puget Sound **untreated**. Even soaps labeled biodegradable, environmentally safe or low-phosphate, are not toxic-free; they are still a threat to salmon and the environment and can offer a greater threat than the substances washed off the vehicle.



DO IT RIGHT AND EARN MORE MONEY! Professional mechanical car

washes on the other hand provide a valuable service by removing pollutants from wash water. They are convenient, available year-around, and because they treat and recycle water, they actually conserve this precious resource.



BEST OF ALL – IT'S PROVEN THAT A PROFESSIONAL WASH IS BETTER FOR YOUR CAR! The members of the [Puget Sound Car Wash Association \(PSCWA\)](#) **donate**

their wash services to non-profit groups as a charitable contribution to the community. So in addition to thanking them for their generosity, now you can continue with the ever-profitable “car wash” fundraiser any time of year and in an environmentally responsible manner. PSCWA provides your group with [wash coupons, imprinted with your group's name](#), redeemable for up to six months from date of printing at participating “car-friendly” wash centers throughout the Puget Sound area (see attached list for locations).

Your cost of just \$2.50 per ticket covers costs to manage this program

Sell tickets for \$8.00 and earn an 68% Profit (\$5.50)

If 20 participants sell 24 tickets each, you will earn \$2,640.00!

A **highly profitable** solution that lets you work “smarter” not harder because --

- You can raise more money since you can sell more than one ticket at a time,
- Rain (?? what's that) won't dampen your profit potential,
- The length of selling time is at your discretion (sell tickets all year long if you choose), and
- Customers will appreciate the convenience and flexibility the coupons offer. **It's easy.** Allow us 3 working days to process the application, imprint and mail your tickets. There is a one-time \$25 set-up fee regardless of how many times you use the program. **This fee is waived completely if you choose to prepay for non-refundable tickets with check, VISA or MC.** There is no fee for mailing on 96 or more tickets, otherwise add \$4.95 for USPS Priority with tracking number. You may re-order tickets as needed. In addition to selling wash coupons to friends and family, you will increase sales by selling at high-traffic locations near ATM machines and within a 6 block proximity but not directly adjacent to or across from the wash sites always with adult supervision. As available, we will loan your group an attractive 2x4 ft. vinyl banner with grommets for hanging on orders of 200 or more tickets. Banner reads: [Support Our Fundraiser. Professional Car Wash Tickets Sold Here!](#)



Selling Tip: [Increase sales](#) by encouraging discounts on multiple ticket purchases. We suggest offering one ticket for \$8, three for \$20, or ten for \$70. The customer can save up to \$1 on multiple tickets and plan for the upcoming season. A list of participating wash centers is included on the back of each ticket. Wash center prices may vary by site, but each ticket is redeemable for one exterior wash; you may choose to pay extra for upgraded services such as wax, interior clean, etc. Tickets are not valid for large commercial vehicles, fleets or oversized vehicles.



Fax the attached order form or call 1-800-535-2253 and ask for Brenda to sign up for this great program.



Puget Sound Car Wash Association Participating Car Wash Locations

Attended Wash Sites as of March 18, 2010

PSCWA Charity Car Wash Program -- Represented by **BAKE & Co. Fundraising**

CITY	WASH NAME	ADDRESS	PHONE
Auburn	Elephant Car Wash	1402 Supermall Way	253-804-0871
Bellevue	Elephant Car Wash	12900 Bell-Red Road	425-455-0223
Burien	Elephant Car Wash	13855 1st St	206-433-7883
Bremerton	Shur-Kleen Car Wash	3311 Kitsap Way	360-792-1696
Everett	General Brushless Car Wash	6101 Evergreen Way	425-355-3822
Federal Way	Elephant Car Wash	31458 Pacific Highway S	253-941-0436
Federal Way	Elephant Car Wash	27607 Pacific Hwy S	253-572-3491
Ft. Lewis	Shur-Kleen	Bldg 2205 14 th & Liggett	253-964-5252
Gig Harbor	Great Car Wash	6750 Kimball Dr	253-858-1888
Kent	Mr. Sudsy Car Wash	209 S Central Ave	253-854-2723
Kirkland	Finn Hill Shell	12206 Juanite Dr NE	425-823-1096
Kirkland	Rosehill Car Wash	12633 NE 85th	425-822-7897
Lacey	Shur-Kleen	4240 Pacific Ave	360-491-5151
Lacey	The Wave Car Wash	185 Marvin Road SE	360-413-0177
Lacey	The Wave Car Wash	4655 Whitman Lane SE	360-292-1170
Lakewood	Shur-Kleen	11621 Bridgeport Way	253-534-2133
Lakewood/Tacoma	Classy Chassis Car Wash	7701 Grange St W	253-471-2978
Maple Valley	Elephant	27018 Maple Vly Hwy SE	425-432-5773
Marysville	Captain Dizzy Car Wash	1219 State Ave	360-658-5500
Mercer Island	Auto Spa	2834 60 th Ave SE	206-232-4647
Olympia	Clean Finish Car Wash	2125 Caton Way SW	360-236-7298
Olympia	Shur-Kleen	1616 Harrison Ave	360-352-2484
Puyallup	Mr. Sudsy Car Wash	1504 E Main	253-845-4594
Puyallup	Classy Chassis	105 7th Ave SE	253-284-9274
Redmond	Super Bright Carwash	8296 Avondale Way NE	425-558-9809
Seattle	Elephant Car Wash	2763 4th Ave S	206-622-2882
Seattle	Elephant Car Wash	616 Battery St	206-441-6776
Tacoma	Elephant Car Wash	2501 Pacific Ave	253-572-3491
Tacoma	Sprague Avenue Car Wash	1211 S Sprague Ave	253-627-2126
Tumwater	Tumwater Auto Spa	6040 Capitol Blvd. SE	360-943-9096

1-800-535-2253 or (206) 938-4866 in Seattle

Visit us at www.bakeco.com



Did you know that the first Elephant Car Wash opened in 1951. Elephant was also the first car wash to abandon the plastic bristle brushes and move to the high-tech hybrid-blend cloths and high-pressure water cleaning, far superior to hand washing and with minimal risk for scratches. Elephant Car Washes reclaim the water they use for conservation and reduce the risk of pollutants making their way into streams and rivers. A leader in this industry, computers now operate the washes, the pH factor of the dirt build-up on cars is analyzed and the soap solution is adjusted accordingly. These types of commitments ensure that you receive the best service available from a company that cares.



EnviroEdge is an effective new way to wash vehicles using only earth-friendly ingredients. Zep offers a full range of competitively priced products that are environmentally friendly without loss of performance. Each product has been tested and proven effective under real vehicle wash conditions. The EnviroEdge system represents Zep's commitment to reducing the impact on our environment throughout the production and use of earth-friendly car wash products. It includes:

- * Low impact manufacturing that uses reduced energy and less water.
- * Less packaging by formulating more concentrated products that reduce package size and materials used, saving natural resources.
- * More efficient distribution due to less packaging and smaller containers, resulting in lower fuel consumption and environmental impact
- * Products with earth-friendly ingredients that support water reclamation systems and are applied by EnviroEdge-trained employees.
- * Guilt-free disposal without the VOCs and other substances that can harm our environment.



Puget Sound Car Wash Association's

CHARITY CAR WASH PROGRAM – PURCHASE ORDER & INVOICE

Represented by BAKE & Co. Fundraising – 206-938-4866 in Seattle or 1-800-535-2253

Group Type: Registered Non-Profit School Sports Group Other: _____

Organization Full Name _____ Customer NEW Repeat last 18 mos.

Organization Full Address:: _____ WA _____ Orgn: Ph. _____

Organization's Non-Profit ID # _____ Reseller's Permit No. _____

NOTE: (A copy of the WA State Dept of Revenue "Reseller's Permit" for your non-profit must be provided to BAKE & Co. before we can process your order. Fax to (206) 938-1746. For details or to apply, visit <http://dor.wa.gov/resellerpermit/>)

Contact Name _____ Day Ph: _____ Alt Ph: _____

Contact E-mail _____ Orgn. Web Site _____

Mail tickets to organization's business address as above, or

Mail tickets to chairperson's home address: _____, WA _____

Complete the following to customize your car wash tickets. Two lines, 21 letters per line:

Example: Line #1 **Thanks for supporting** Line #2 **Issaquah Soccer Club**



Line #1 _____

Line #2 _____

Choose: Regular Stock Ticket Ticket With Pink Ribbon

Tickets are valid at participating PSCWA car washes throughout the Puget Sound area. A list of member wash sites can be found on the back of each ticket and <http://www.bakeco.com/broc-car-wash-fundraiser.pdf>. Suggested selling price is \$8 per ticket. Profit potential is 75%.

You can increase sales by offering a customer volume ticket pricing—example: one ticket for \$8, three tickets for \$20, ten tickets for \$70. The customer receives a discount and you sell more tickets. **Wash center pricing may vary by site**, but each ticket is valid for one exterior wash. Customers may upgrade service on site by paying the difference. You may continue to re-order tickets as needed. Allow up to 5 working days to process the application and receive your imprinted tickets. Tickets are not valid for large commercial vehicles, fleets or oversized vehicles. **Note: Tickets are valid for SIX months and will NOT be reissued if unsold or lost.** Tickets are mailed via USPS Priority Mail. **Choose from these options:**

I wish to **defer payment using VISA/MC as a personal payment guarantee**. A check or money order for the total amount due will be received at BAKE & Co. **within 14 days** or the VISA voucher will be processed. There will be an added \$50 fee for a declined card. Amount due will be delinquent after 30 days from issue. Customer will bear all costs involved in collections.

Please process the credit card below as full payment for tickets ordered. (Secure fax or call 206.938.4866 with card info).

Please send one **Charity Car Wash Banner**. Vinyl banner measures 2 x 4 feet with grommets for hanging and reads "Support Our Fundraiser, Professional Car Wash Tickets Sold Here." I understand this banner must be returned in like new condition to BAKE & Co. at the end of our sale or we agree to pay the \$75 replacement fee. **Banner on 200 or more tickets.**

SALES ARE FINAL. No returns, reissues or reductions in the amount owed due to lost, unsold or expired tickets.

Quantity of tickets needed (multiples of 8 per page please) : _____

Multiply quantity of tickets by \$2.50	\$ _____	Amount due for tickets
We track tickets sent out via USPS Priority mail at no charge on 96+ tickets.	\$ _____	Add \$4.95 on less than 96 tickets
TOTAL AMOUNT DUE	\$ _____	VISA/MC <input type="checkbox"/> Check <input type="checkbox"/>

Name as it appears on credit card _____

VISA or MasterCard 16 digit no. _____ Exp. _____ Code _____ Cap _____ Ref _____

Enclosed Check # _____ Signature : Fax Order Phone Order Order Date: _____



MAIL application w/Check to: BAKE & Co. Fundraising, 6523 California Ave SW, #312, Seattle WA 98136
FAX application w/ VISA/MC info to: Brenda, BAKE & Co. Fundraising, Fax # (206) 938-1746. Secure.

IMPORTANT NOTICE TO CUSTOMERS

Abigale Corp, dba **BAKE & Co. Fundraising**, is a registered corporation in the State of Washington. **We are required by the Washington State Department of Revenue to keep on file a non-profit organization's RESELLER PERMIT declaring their tax-exempt status.** Most 501-(c)(3) organizations will have updated their permits after January 1, 2010. If you have not, visit this site to apply: <http://dor.wa.gov/resellerpermit/>
It may take two to four weeks.

Please be sure to include this document with your order or we will not be able to issue tickets.

Fax to: (206) 938-1746 Attn: Brenda

**Mail to:
BAKE & Co. Fundraising
Attn: Brenda Blair
6523 California Ave SW, #312
Seattle WA 98136**

Scan as attachment to: brenda@bakeco.com

Please call if you have questions (206) 938-4866 or 1-800-535-2253

A quality program from BAKE & Co. Fundraising

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www.bakeco.com



PSCWA Charity Car Wash Program

PROFIT POTENTIAL from Car Wash Coupons

Your Cost \$2.50 * Suggested Retail \$8 * Your profit \$5.50 per ticket

Number of Participants	Quantity of Tickets Sold Per Participant (8 tickets per printed sheet)							
	8	16	24	32	40	48	56	64
10	\$ 440.00	\$ 880.00	\$ 1,320.00	\$ 1,760.00	\$ 2,200.00	\$ 2,640.00	\$ 3,080.00	\$ 3,520.00
20	\$ 880.00	\$ 1,760.00	\$ 2,640.00	\$ 3,520.00	\$ 4,400.00	\$ 5,280.00	\$ 6,160.00	\$ 7,040.00
30	\$ 1,320.00	\$ 2,640.00	\$ 3,960.00	\$ 5,280.00	\$ 6,600.00	\$ 7,920.00	\$ 9,240.00	\$ 10,560.00
40	\$ 1,760.00	\$ 3,520.00	\$ 5,280.00	\$ 7,040.00	\$ 8,800.00	\$ 10,560.00	\$ 12,320.00	\$ 14,080.00
50	\$ 2,200.00	\$ 4,400.00	\$ 6,600.00	\$ 8,800.00	\$ 11,000.00	\$ 13,200.00	\$ 15,400.00	\$ 17,600.00
60	\$ 2,640.00	\$ 5,280.00	\$ 7,920.00	\$ 10,560.00	\$ 13,200.00	\$ 15,840.00	\$ 18,480.00	\$ 21,120.00
70	\$ 3,080.00	\$ 6,160.00	\$ 9,240.00	\$ 12,320.00	\$ 15,400.00	\$ 18,480.00	\$ 21,560.00	\$ 24,640.00
80	\$ 3,520.00	\$ 7,040.00	\$ 10,560.00	\$ 14,080.00	\$ 17,600.00	\$ 21,120.00	\$ 24,640.00	\$ 28,160.00
90	\$ 3,960.00	\$ 7,920.00	\$ 11,880.00	\$ 15,840.00	\$ 19,800.00	\$ 23,760.00	\$ 27,720.00	\$ 31,680.00
100	\$ 4,400.00	\$ 8,800.00	\$ 13,200.00	\$ 17,600.00	\$ 22,000.00	\$ 26,400.00	\$ 30,800.00	\$ 35,200.00
110	\$ 4,840.00	\$ 9,680.00	\$ 14,520.00	\$ 19,360.00	\$ 24,200.00	\$ 29,040.00	\$ 33,880.00	\$ 38,720.00
120	\$ 5,280.00	\$ 10,560.00	\$ 15,840.00	\$ 21,120.00	\$ 26,400.00	\$ 31,680.00	\$ 36,960.00	\$ 42,240.00
130	\$ 5,720.00	\$ 11,440.00	\$ 17,160.00	\$ 22,880.00	\$ 28,600.00	\$ 34,320.00	\$ 40,040.00	\$ 45,760.00
140	\$ 6,160.00	\$ 12,320.00	\$ 18,480.00	\$ 24,640.00	\$ 30,800.00	\$ 36,960.00	\$ 43,120.00	\$ 49,280.00
150	\$ 6,600.00	\$ 13,200.00	\$ 19,800.00	\$ 26,400.00	\$ 33,000.00	\$ 39,600.00	\$ 46,200.00	\$ 52,800.00
160	\$ 7,040.00	\$ 14,080.00	\$ 21,120.00	\$ 28,160.00	\$ 35,200.00	\$ 42,240.00	\$ 49,280.00	\$ 56,320.00
170	\$ 7,480.00	\$ 14,960.00	\$ 22,440.00	\$ 29,920.00	\$ 37,400.00	\$ 44,880.00	\$ 52,360.00	\$ 59,840.00
180	\$ 7,920.00	\$ 15,840.00	\$ 23,760.00	\$ 31,680.00	\$ 39,600.00	\$ 47,520.00	\$ 55,440.00	\$ 63,360.00
190	\$ 8,360.00	\$ 16,720.00	\$ 25,080.00	\$ 33,440.00	\$ 41,800.00	\$ 50,160.00	\$ 58,520.00	\$ 66,880.00
200	\$ 8,800.00	\$ 17,600.00	\$ 26,400.00	\$ 35,200.00	\$ 44,000.00	\$ 52,800.00	\$ 61,600.00	\$ 70,400.00
210	\$ 9,240.00	\$ 18,480.00	\$ 27,720.00	\$ 36,960.00	\$ 46,200.00	\$ 55,440.00	\$ 64,680.00	\$ 73,920.00
220	\$ 9,680.00	\$ 19,360.00	\$ 29,040.00	\$ 38,720.00	\$ 48,400.00	\$ 58,080.00	\$ 67,760.00	\$ 77,440.00
230	\$ 10,120.00	\$ 20,240.00	\$ 30,360.00	\$ 40,480.00	\$ 50,600.00	\$ 60,720.00	\$ 70,840.00	\$ 80,960.00
240	\$ 10,560.00	\$ 21,120.00	\$ 31,680.00	\$ 42,240.00	\$ 52,800.00	\$ 63,360.00	\$ 73,920.00	\$ 84,480.00
250	\$ 11,000.00	\$ 22,000.00	\$ 33,000.00	\$ 44,000.00	\$ 55,000.00	\$ 66,000.00	\$ 77,000.00	\$ 88,000.00
260	\$ 11,440.00	\$ 22,880.00	\$ 34,320.00	\$ 45,760.00	\$ 57,200.00	\$ 68,640.00	\$ 80,080.00	\$ 91,520.00
270	\$ 11,880.00	\$ 23,760.00	\$ 35,640.00	\$ 47,520.00	\$ 59,400.00	\$ 71,280.00	\$ 83,160.00	\$ 95,040.00
280	\$ 12,320.00	\$ 24,640.00	\$ 36,960.00	\$ 49,280.00	\$ 61,600.00	\$ 73,920.00	\$ 86,240.00	\$ 98,560.00
290	\$ 12,760.00	\$ 25,520.00	\$ 38,280.00	\$ 51,040.00	\$ 63,800.00	\$ 76,560.00	\$ 89,320.00	\$ 102,080.00
300	\$ 13,200.00	\$ 26,400.00	\$ 39,600.00	\$ 52,800.00	\$ 66,000.00	\$ 79,200.00	\$ 92,400.00	\$ 105,600.00
310	\$ 13,640.00	\$ 27,280.00	\$ 40,920.00	\$ 54,560.00	\$ 68,200.00	\$ 81,840.00	\$ 95,480.00	\$ 109,120.00
320	\$ 14,080.00	\$ 28,160.00	\$ 42,240.00	\$ 56,320.00	\$ 70,400.00	\$ 84,480.00	\$ 98,560.00	\$ 112,640.00
330	\$ 14,520.00	\$ 29,040.00	\$ 43,560.00	\$ 58,080.00	\$ 72,600.00	\$ 87,120.00	\$ 101,640.00	\$ 116,160.00
340	\$ 14,960.00	\$ 29,920.00	\$ 44,880.00	\$ 59,840.00	\$ 74,800.00	\$ 89,760.00	\$ 104,720.00	\$ 119,680.00
350	\$ 15,400.00	\$ 30,800.00	\$ 46,200.00	\$ 61,600.00	\$ 77,000.00	\$ 92,400.00	\$ 107,800.00	\$ 123,200.00
360	\$ 15,840.00	\$ 31,680.00	\$ 47,520.00	\$ 63,360.00	\$ 79,200.00	\$ 95,040.00	\$ 110,880.00	\$ 126,720.00
370	\$ 16,280.00	\$ 32,560.00	\$ 48,840.00	\$ 65,120.00	\$ 81,400.00	\$ 97,680.00	\$ 113,960.00	\$ 130,240.00
380	\$ 16,720.00	\$ 33,440.00	\$ 50,160.00	\$ 66,880.00	\$ 83,600.00	\$ 100,320.00	\$ 117,040.00	\$ 133,760.00
390	\$ 17,160.00	\$ 34,320.00	\$ 51,480.00	\$ 68,640.00	\$ 85,800.00	\$ 102,960.00	\$ 120,120.00	\$ 137,280.00
400	\$ 17,600.00	\$ 35,200.00	\$ 52,800.00	\$ 70,400.00	\$ 88,000.00	\$ 105,600.00	\$ 123,200.00	\$ 140,800.00